##### [00:00:07.210] - Speaker 2

We are in Hondo, Texas. It's in the south central part of the state and we're at Royce Farm and Rose Grain. We grow corn and milo and wheat and oats and cotton.

##### [00:00:16.450] - Speaker 3

Well, my dad and my uncle purchased his farm together. And as a young boy, I took pride in everything they did. And I always said I'd like to be like them. So I took the opportunity my dad gave me when the surrounding farms were just occupied by elderly people and they didn't have sons. So we had the opportunity to rent the land from them.

##### [00:00:38.830] - Speaker 2

Early mid 80s, my father wanted to add value to his crops because during that time Mark is really depressed. It was really hard time for the farmers to make a living. People from the hill country were coming down and buying corn to feed to their deer and sheep and goats and they started wanting it in bags. He started off small scale, stacking it out of a trailer and then it's kind of grew in stages from there.

##### [00:00:58.450] - Speaker 3

This was the first one. That was the second one. We kind of build them as they're lined up here.

##### [00:01:03.370] - Speaker 1

The Royce grain operation and William Royce farms. I think they have an advantage over some other producers, at least that I've seen, and that they take tremendous pride in ownership. Everything that they have is very well taken care of, whether it be their facilities or their equipment. Their book work is meticulous. These guys are top notch all the way around.

##### [00:01:21.140] - Speaker 2

We process between 800,000 in a million bushels of grain every year.

##### [00:01:24.970] - Speaker 4

This is corn we're bringing in from a farmer.

##### [00:01:26.730] - Speaker 2

From there, it'll go up into the grain cleaner and then it'll go into.

##### [00:01:29.250] - Speaker 4

Where we bag it. That bagger automatically puts £50 in it. And then the next guy runs us in this whole machine and stuck it on pallet. And there's our other bag in line. And we have a robot that stacks the bags on the pallet. It probably doubles our efficiency.

##### [00:01:41.700] - Speaker 3

Without Texas Form credit, I don't think we could expand it.

##### [00:01:44.830] - Speaker 2

I feel like form cred helped to grow our business into what it is today just by their abilities. Loan us the financial resources that we needed to grow at the time we needed to do it. We couldn't operate without them because they're very understanding. They're realistic. They understand what our goals are and what we're trying to accomplish.