

[00:00:00.160] - Speaker 1

At Texas Farm Credit, we place a high value on building genuine relationships with Realtors. Better yet, we understand the importance of being a dependable partner during the transaction. By communicating regularly, meeting deadlines, and working as a team, our focus is on your clients satisfaction with Texas Farm Credit. Realtors can be assured that our lenders are topnotch. We're talking diligent, trustworthy, efficient and friendly all in the name of customer service.

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One of our biggest goals is providing a smooth and positive process for all parties. What sets us apart from other lenders is we don't shy away from rural landlords. If a Realtor has a customer who is looking for a farm, ranch, recreational property, investment property, or has a need for property improvements, you'll be glad you know what, that's our specialty. We also have a dedicated mortgage department that offers mortgage financing for rural home loans, on acreage, home lot loans, and they even offer a onetime construction closed loan. Texas Farm Credit offers competitive fixed rates, a wealth of knowledge regarding rural Texas, and the ability to help protect the customer's equity by providing custom terms for each individual client needs.

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We also provide value beyond rate. We're constantly learning and growing with the market, offering new products and technology to make doing business with us easier than ever. And we are in tune with the needs of rural borrowers. We know that referrals are built on good communication, solid work ethic and meeting deadlines. We would love the opportunity to visit with you or your office to share how our cooperative structure works, what lending products we offer, and why Texas Farm Credit should be your go lender for all rural deals.

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Give us a call today and let's make it happen.